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R E A L T Y



The Downsizer's Checklist

Important steps to sell your home

Downsizing can be overwhelming. There is lots to do, from pre-packing and prepping your home to listing and marketing it, negotiations and all that paperwork.

We've created a step-by-step guide to help you navigate through the downsizing process.

First thing on the agenda- choosing the right agent for you.



How to find the right agent

Interview a few agents and see if their personality matches your needs/wants.

Here are some things to consider:

Local market knowledge


Good reviews or testimonials

Financial Knowledge - they can walk you through the numbers!

Great time management and communication skills:

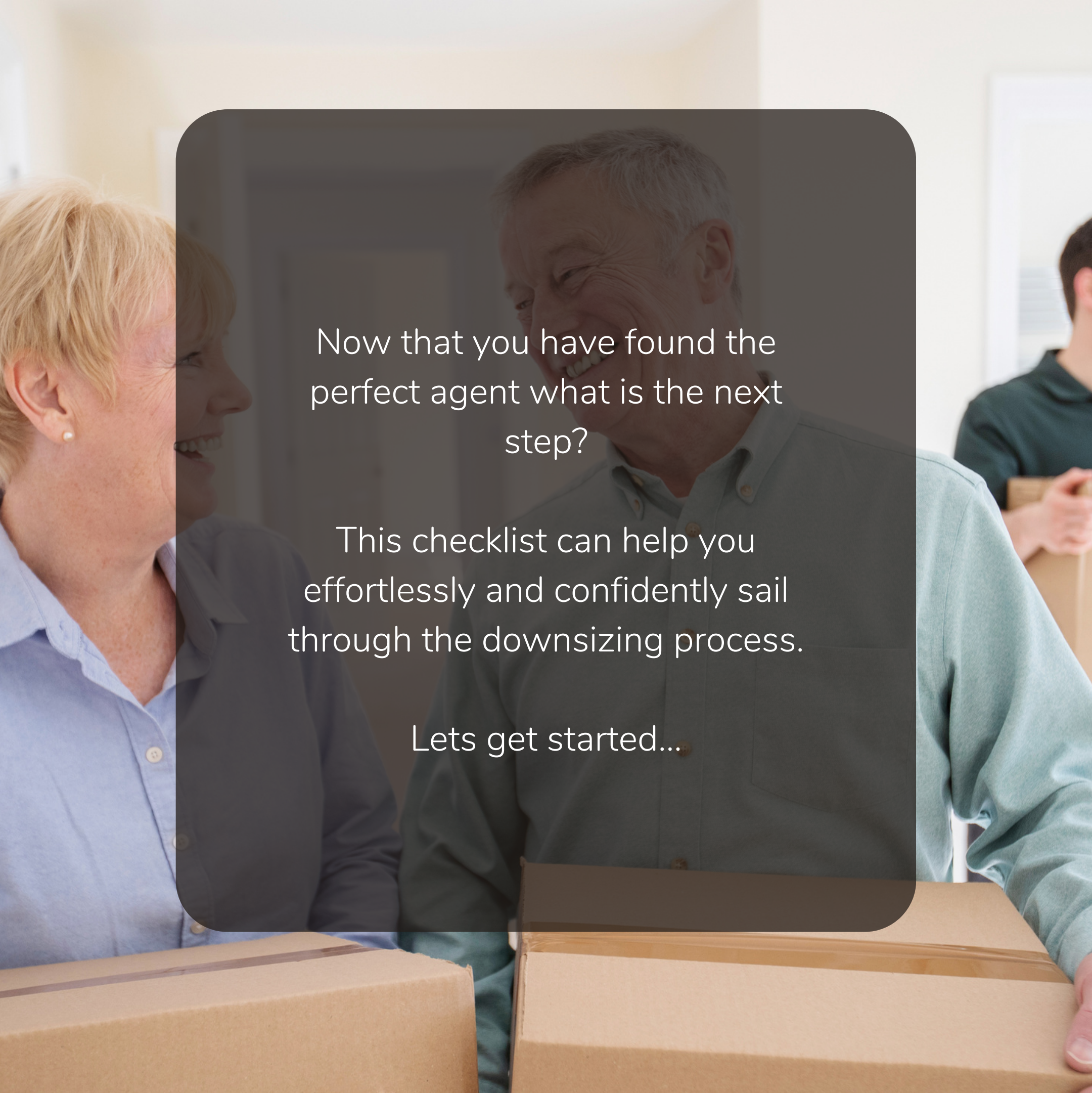
Did they show up on time & prepared?

Do they communicate with you in a way that you understand and feel comfortable?



Questions to ask when choosing your agent:

1. How much experience do you have in my neighbourhood?
2. What services and resources do you offer?
3. How does the home-selling process work and what is expected of me?
4. How long are homes in my neighbourhood on the market?
5. How would you price and market my home?
6. What does the listing agreement entail and what is your fee?
7. What happens if another agent locates a buyer?

A photograph of an elderly couple in a room, likely during a moving process. The woman on the left has short blonde hair and is wearing a light blue button-down shirt. The man on the right has grey hair and is wearing a teal button-down shirt. They are both smiling and looking at each other. In the foreground, there are several large cardboard boxes. In the background, another person is partially visible, also handling a box. A semi-transparent dark grey rounded rectangle is overlaid on the center of the image, containing white text.

Now that you have found the
perfect agent what is the next
step?

This checklist can help you
effortlessly and confidently sail
through the downsizing process.

Lets get started...

A decorative background featuring a dark grey rounded rectangle. Inside, there is a large, light grey circle. To the left of the circle is a tall, thin vase containing dried, brown grass. In the bottom left corner, there is a small, dark grey rectangular block.

■ Start early

Organizing, packing and moving your belongings will probably take more time than you expect. Begin preparing for your in advance so you're not in a last-minute time crunch.

■ Have a plan

Having a detailed plan makes the process much more manageable and enjoyable. Having to make last-minute decisions only leads to unwanted anxiety and stress.

■ Plan for problem areas

You'll likely need help maneuvering larger items back and forth, so enlist the help of friends and family or hire a professional for assistance.

A decorative background featuring a dark gray rounded rectangle with a white square icon and a vase of dried grass. The vase is a dark, rounded shape with a narrow neck, containing a bundle of dried, brown grass or reeds. The background is a light beige color with a subtle texture.

■ Start small

Pack less frequently used items first; this will help you decide on the items important enough to hold onto. You'll want to save your necessities for later, as you'll be using those up until your move-out date.

■ Design a labelling system

Label each moving box by room and the contents inside. This will eliminate any confusion as you move the boxes into your new space.

■ Digitize memories

To save space, you can scan and digitize your most beloved photos and old letters onto a device so you can always look at them.



■ Create "yes" & "no" piles

Sifting through years of memories can make getting rid of sentimental items pretty challenging. A “maybe” pile will end up adding another lengthy process after you realize you haven’t really gotten rid of anything.

■ Donate used items

Once you have a solid "no" pile, donate your items to a nonprofit organization so they can be regifted to someone in need. This is a great way to repurpose your unwanted possessions and remind yourself of their value. You can also offer your vintage pieces to friends and neighbours.

■ Ask for help

Having extra helping hands can make getting everything done easier. Plus, seeking the help of family and friends can present an opportunity to make new memories together.



■ Prepare an essentials bag

There are certain items you need to have easily accessible throughout your move. Pack important items such as:

- Sleepwear
- Bedding
- Medications
- Toiletries
- Cleaning supplies
- Kitchen and meal supplies

■ Remember the happy times

As you go through bins filled with a lifetime's worth of treasured memories, take some time to reminisce on those happy moments in your life.

Contact us for
more information
on how our team
can help you on
your downsizing
journey.

LET'S CHAT

